

It's a JUNGLE Out There!

#2 Please Don't Cry



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Life is pretty good at the moment!

I'm sitting in business class washing down a delightfully decadent mint truffle with a fine cup of coffee. On the professional front, we're surpassing our projections and we start nervously and gratefully giggling every time we look at our new-business pipeline. I'm thoroughly enjoying the work I'm doing and the company of the people I'm working with. The book that I've been laboriously working on and procrastinating over for more than a decade will be published this year and I'm finding the final steps of the process exhilarating... last-but-not-least, our non-profit seems poised to break through and make a difference on a scale we'd previously only dreamt about.

I came to earth with a thud early this morning as I was left in no doubt who perceives themselves to be the last and the least in my life. As I left home early this morning for an exciting 4-day business trip... my daughter Kate, who'd woken up early to say goodbye was struggling bleary eyed out the door in her nightgown and Uggs helping me get my bags to the car. En route she just stopped... put my bag down... looking forlornly at me with tears rolling down her cheeks "Dad I can't do it... why do you have to leave us again... why do you keep leaving me?"

Do I love and care about Kate and the rest of my family more than anything else in the world? Of course I do! Do my day-to-day actions line up with my profession of love? Now that's where the water gets a little murky. Does my family believe that I love them more than going to meetings, working on my computer and being on phone-calls? I'm not sure how they'd answer that.

Hmmm, this line of thinking is not so comfortable. To try justifying my actions to either myself or to them – seems in this moment, both trite and self-serving. Instead I reckon I'll sit down quietly with a pen and piece of paper... and consider... and write down:

1. Who and what do I claim to care about and be committed to?
2. What do I spend my time, focus my attention and expend my energy on during the course of each day?
3. What shows up when I look at the correlation between who and what I say I care about and am committed to... and how I spend my time, focus my attention and expend my energy each day?
4. What moods (thoughts, feelings, emotions) are evoked when I look at all of this?
5. What possibilities/opportunities do I see?
6. What am I going to do about this? By when?

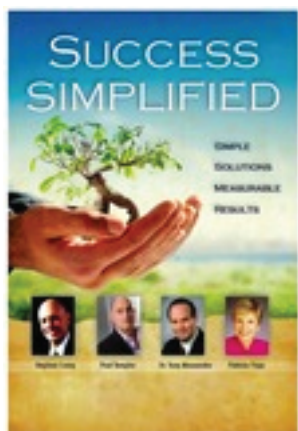
Uh-oh! Looks like I have some work to do and some choices to make.

See you next month.

Stay well,
Paul

Thank You!

This month I had the pleasure and the privilege of working with the team at Forgotten Harvest... I'm inspired by their commitment to fighting hunger and waste in the metro-Detroit area.



Success Simplified

Here's the book I just co-authored with Stephen Covey (The guy who wrote 7 Habits of Highly Effective People) and a bunch of other well-known authors and speakers, each of us offering time-tested strategies for success via frank and intimate interviews.

If you're interested, you can click in the book cover and read my chapter for free.

Request

If you know someone who:

- You think will find this newsletter interesting
- Has a lot on their plate at the moment
- Is going through a tough time
- Has anything to do with bringing speakers in for events

Please go ahead and forward this newsletter to them. **Thanks!**



BIO

I began my career leading photographic safaris in Africa until a bad day at the office – a deadly hippopotamus attack – forced me to rebuild my life and my career.

Having been the subject of numerous documentaries produced by the Discovery Channel, National Geographic and the BBC, I seem to be speaking a lot more often these days - mostly doing keynotes; inspiring people... even getting them to laugh out loud as we explore the notion of how we all get to create the life we want, one decision at a time.

I thoroughly enjoyed co-authoring *Success Simplified: Simple Solutions – Measurable Results* with Stephen Covey (The 7 Habits guy) et al and nowadays much of my attention and energy is focused on the people our global consulting practice are helping to adopt a culture of accountability and be more profitable.

I live with my family in Michigan, USA where we've established the Templer Foundation, a non-profit organization dedicated to supporting disabled and terminally ill children.

Some of the reasons why people say I'm so effective

Simple ideas. Just being introduced to a new way of thinking won't do you much good. My program is designed to enable you to find a way to apply newfound competencies/awareness along with your existing skills and knowledge in such a way that it works for you. I introduce simple practices that, should you choose to adopt them, will create real and lasting value in your life.

Not to boast... but **I've done some pretty extraordinary things**. People respond to achievements more than concepts. It's the old adage of actions speak louder than words. I'm a speaker who has had real world success walking the talk – your audience is more apt to pay attention.

I use humor. It's important that a speaker be engaging without being overly intense. Being eaten alive could be construed as quite intense subject matter – I find ways to share my powerful and entertaining experience in a way that connects with the audience and opens up possibilities.

It's all about the audience. My words simply serve to produce an experience and provide the context through which audience members can observe and consider their own lives, weigh their options and choose how to optimize their actions.

Call me at:
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Thank you!

In the midst of the recent BIG SNOW I got to speak with the Iowa Concrete Paving Association. What a great event and generous audience! I really appreciate their post-event comments: "Very captivating and well received by attendees.

Excellent story teller and perfect motivational speech. Paul is a professional who welcomes you in to his personal side... a pleasure to work with!"

Many thanks to Gold Stars Speakers Bureau - Andrea, Denise, Teri and the team were once again an absolute treat to work with!